	Danis 4	D 2
	Page 1	Page 3
1		1 ANNA DELANEY: So let's break that down,
2		2 just specifically looking at the preparation.
3		3 ELVIS CHANN: Yes.
4		4 ANNA DELANEY: So where are the gaps first?
5	AUDIO RECORDING	5 ELVIS CHANN: So I think the gaps are that
6	IN RE: STATE OF MISSOURI, ET AL.	6 they haven't even mapped out their networks. They
7	VS.	7 don't know where all of their most valuable data is.
8	JOSEPH R. BIDEN, JR., ET AL.	8 That's number one. And then number two is the
9		9 backups. They typically will have online backups, but
10	FILE: PREPARING FOR RETALIATORY ATTACKS FROM RUSSIA	10 the problem is, with all the new variance of ransom
11	JUNE 29, 2022	11 ware, they look for the online backups, and they
12		12 corrupt them. So the company's scratching their head,
13		13 do I have offline backups, and if I do, have I ever
14	(Due to the quality of the recorded media, portions	14 restored from them? So that's like a second very
15	were unable to be transcribed and include inaudible	15 large gap that we see. A third gap is their hair is
16	portions. The transcript may also include	on fire, and a lot of times they don't know who to
17	misinterpreted words and/or unidentified speakers.	17 call first. Am I going to call the CEO first? Am I
18	The transcriber was not present at the time of the	18 going to call the CFO? Who am I going to call? When
19	recording; therefore, this transcript should not be	19 do I get external counsel involved? When do I get an
20	considered verbatim.)	20 incident response company involved? So those are the
21		21 big three things that I see.
22		22 ANNA DELANEY: What's blocking what's in
23		23 the way companies in getting that all together?
24	TRANSCRIBED BY: MELISSA LANE	24 ELVIS CHANN: So I think I'm going to
25		25 get a little existential right now. People don't
	Page 2	Page 4
1	Page 2	Page 4
1	ANNA DELANEY: Hello. I'm Anna Delaney	1 think they're ever going to be hacked, you know.
2	ANNA DELANEY: Hello. I'm Anna Delaney with ISMG, and I'm thrilled to be joined by Elvis	think they're ever going to be hacked, you know. Like, people you know, maybe I'm a little older
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1 (Pages 1 to 4)

Fax: 314.644.1334

### AUDIO TRANSCRIPTION OF RECORDING

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#### Page 5

you have any evidence, do you have any attribution of who it could be, and then the last question is, do you know what data or, you know, money was stolen? So those are the things that we ask after an incident response

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What we would like ahead of that is for the companies to already -- you can tell when a company's prepared. You can tell that when they've made the decision to call law enforcement, it's going to be their internal general counsel on the phone call. It's going to be their external attorney on the phone call, and they say, hey, Elvis, we want to talk to you. We've suffered from a security incident, and we would like to report this to you, and everything's lined up, everything's prepared. Like, we have logs, we're ready to share, how do you want us to get those to you? That's like a pie in the sky dream that rarely happens, to be honest with you, and that's fine; right? I want them to call us whenever it's happening, whenever they feel that they can get away from whatever they're doing.

ANNA DELANEY: How do you reach out to organizations? How are you nurturing these relations?

ELVIS CHANN: So we actually -- we have a rubric that we use with all the different things that

### Page 7

- be number one. Number two is, have a good backup 1
  - plan. Like, figure out what is your most important
- 3 data and have backups of it. And specifically, also
  - have offline backups; right? Cold storage and the
- 4 5 reason for that, like I said before, ransom ware will
  - look for your online backups and corrupt those as
- 7 well. Number three is, you should have a telephone
- 8 tree. I mean, a cell phone tree or what-have-you so
- 9 that you have in prioritized order the phone calls
- 10 that you will be making as a chief information 11 security officer, who are the phone calls I need to
- 12 make, and then number four is, oh, like, hopefully, if
- 13 your e-mail went down or whatever your communication
- 14 channel is, have backup communication channels; right?
- 15 Whether it's an encrypted app or whether you spin up a
- 16 Gmail account or something, you need to have backup
- 17 communications, and then last but not least, I'm
- 18 really hammering home on this, an incident response 19 plan that you have practiced before.
- 20
  - ANNA DELANEY: So midterm elections 2022.
- 21 FLVIS CHANN: Yes
  - ANNA DELANEY: They're coming up.
- 23 ELVIS CHANN: Yes, they are.
  - ANNA DELANEY: What's the FBI doing to
  - prepare?

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# Page 6

- you would think -- different metrics that -- that we 1
- 2 really care about. Like, are they a Fortune 500
  - company, are they some sort of strategic technology,
- 4 are they one of the critical infrastructure sectors.
- 5 And so what we do is, like, at the headquarters level,
- 6 they rack and stack all of the different organizations
  - in each field office's territory, and so for San
- 8 Francisco, we -- it's called the systematically
- 9 important partners program, and so we actually have
- over 278 companies that FBI headquarters is deemed 10
- 11 that we need to have a relationship with these
- 12 companies because they're strategically important to
- 13 the national security of the United States, and I
- 14 would say when they first rolled that out at the
- 15 beginning of the year, we were already in an
- established relationship with 95 percent of those 16
- 17 companies.

ANNA DELANEY: What steps do you want to

see organizations take to help you?

ELVIS CHANN: So I -- I would like to just see the basics, to be honest with you. Like, the easy

things are, let's do multifactor authentication. In my experience from the companies I work with here in

the Silicon Valley, maybe only one out of every five

companies does multifactor authentication. That would

## Page 8

- ELVIS CHANN: So I think the good news is, 1 2 post 2020, we've never stopped; right? Like, as soon as November 3rd happened in 2020, we just pretty much
- 3 4 rolled into preparing for 2022. So at the FBI we are
  - really engaged with our county registrars; right? So
- 6 every field office is responsible for ensuring that
- 7 they are in contact with each of the election
- 8 officials in each of our countries; right? So that's
- 9 where we deal -- we also meet regularly with the state
  - level officials at the secretary of state.

11 I think, you know, here in California, we

- 12 just had our primary; right? On Tuesday. The good
- 13 news is, it's all mail, so I mailed mine in a couple
- 14 of weeks ago, but we also, I think, from FBI San
- 15 Francisco's standpoint, we are also really engaged
- 16 with the technology companies that are out here and
- 17 represented here at the RSA conference, so making sure
- 18 that, you know, any vulnerabilities we think advanced
- 19 persistent threats would be using, specifically
- 20 critical vulnerabilities that they get the message
- 21 out, specifically to the election infrastructure
- 22 organizations. We're also working with the social
- 23 media companies to make sure that any foreign
- 24 disinformation that's coming out that, you know, like
  - if we can identify them, we can share that information

2 (Pages 5 to 8)

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# **AUDIO TRANSCRIPTION OF RECORDING**

	Page 9		Page 11
1	with them so they can knock down accounts, knock down	1	insight.
2	disinformation content, and then just having	2	ELVIS CHANN: Thank you very much for
3	conversations with all of those organizations as	3	having me, Anna.
4	they're building up to November of this year.	4	ANNA DELANEY: I've been speaking with
5	ANNA DELANEY: What threats threat	5	Elvis Chann with the FBI, and for ISMG, I'm Anna
6	activity are you most concerned about?	6	Delaney.
7	ELVIS CHANN: So I'm always the most	7	(Audio ended.)
8	concerned about advance persistent threats; right? So	8	
9	I think we saw in 2016, 2018, and to a lesser degree	9	
10	2020, the Russians. I guess the good or bad news is,	10	
11	they're kind of occupied right now with the Ukrainian	11	
12	invasion. What I've been telling companies that I'm	12	
13	very worried about and also sharing with critical	13	
14	infrastructure companies such as the election	14	
15	infrastructure is, at some point I'm very concerned	15	
16	that the Russians are going to launch cyber	16	
17	retaliatory attacks against the United States; right?	17	
18	Election infrastructure, transportation sector,	18	
19	financial sector, and energy sector are probably the	19	
20	four sectors that I'm the most worried about, and the	20	
21	FBI has been very actively engaged with the leaders in	21	
22	all of those sectors.	22	
23	ANNA DELANEY: Yeah. So rumor has it, we	23	
24	haven't seen anything massive yet; okay? But CISA	24	
25	warned this week or advised, please don't get too	25	
	Page 10		Page 12
1	complacent. So what should organizations be doing to	1	CERTIFICATE OF REPORTER
2	prepare for, as you say, a potential retaliation here?	2	
3	ELVIS CHANN: Yeah. So definitely I	3	I, Melissa J. Lane, Certified Court
4	completely agree with CISA on this. There's three	4	Reporter of Missouri, Certified Shorthand Reporter of
5	types of attacks that I'm thinking are going to	5	Illinois and Registered Professional Reporter, do
6	happen. Number one are going to be coordinated ransom	6	hereby certify that I was asked to prepare a
7	ware attacks because we know the preponderance of	7	transcript of proceedings had in the above-mentioned
8	ransom ware actors are actually in Russia. That's	8	case, which proceedings were held with no court
9	number one. Number two are data wiping attacks, so	9	reporter present utilizing an open microphone system
10	we've seen a lot of that going on in Ukraine right	10	of preserving the record.
11	now. You know, we work very closely with the	11	I further certify that the foregoing pages
12	Ukrainian government, and that is definitely something	12	constitute a true and accurate reproduction of the
13	that they've seen. Number three is continued spear	13	proceedings as transcribed by me to the best of my
14	fishing campaigns, trying to steal credentials, trying	14	ability and may include inaudible sections or
15	to elicit information from people in all of the	15	misidentified speakers of said open microphone
16	sectors that I mentioned. Those are the three types	16	recording.
17	of attacks. So I would say, come back to, how do we	17	
18	protect against those three types of attacks? It's	18	Meliosay Lone
19	the basic cyber security things, having multifactor	19	Melissa J. Lane, CCR, CSR, RPR
20	authentication, having, you know, patch networks,	20	
21	having good firewalls and and all of the basic	21	
22	stuff will prevent maybe 80 to 90 percent of those	22	
23	attacks that I just mentioned.	23	
24	ANNA DELANEY: Elvis, this has been such a	24	Date:
25	pleasure. Thank you very much for sharing your	25	
•		1	

3 (Pages 9 to 12)

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